## FINANCIAL RESULTS

\* New Announcement

Submitting Secretarial Firm Name : TRICOR CORPORATE SERVICES SDN. BHD.

\* Company name : TEO GUAN LEE CORPORATION BHD (283710-A)

\* Stock name : TGL

\* Stock code : **9369** 

\* Contact person : Madam Toh Kian Beng

\* Designation : Executive Director

## PART A1: QUARTERLY REPORT

\* Quarterly report for financial period ended : 30<sup>th</sup> June 2020

\* Quarter :  $4^{th}$  Quarter

\* Financial Year End :  $30^{th}$  June 2020

\* The figures : Have not been audited

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30 JUNE 2020 (UNAUDITED)

	INDIVIDUAL PERIOD (4TH QUARTER)			CUMULATIVE PERIOD				
	Current Year Quarter 30/6/2020	Preceding Year Corresponding Quarter 30/6/2019	Changes	Changes	Current Year To-date 30/6/2020	Audited Preceding Year Corresponding Period 30/6/2019	Changes	Changes
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	23,515	49,642	(26,127)	-52.63%	87,029	113,993	(26,964)	-23.65%
Gross profit	4,562 19%	15,239 31%	(10,677)	-70.06% -12.00%	29,415 34%	37,433 33%	(8,018)	-21.42% 1.00%
Other operating income	1,346	311	1,035	332.80%	2,964	1,492	1,472	98.66%
Operating expenses	(6,367)	(10,677)	4,310	-40.37%	(29,373)	(30,604)	1,231	-4.02%
(Loss)/Profit from the operation	(459)	4,873	(5,332)	-109.42%	3,006	8,321	(5,315)	-63.87%
Finance costs	(79)	(83)	4	-4.82%	(610)	(298)	(312)	104.70%
(Loss)/Profit before taxation	(538)	4,790	(5,328)	-111.23%	2,396	8,023	(5,627)	-70.14%
Taxation	241	(1,164)	1,405	-120.70%	(458)	(1,887)	1,429	-75.73%
(Loss)/Profit for the period represent total comprehensive income/(loss) for the period, net of tax	(297)	3,626	(3,923)	-108.19%	1,938	6,136	(4,198)	-68.42%
Profit attributable to : Equity holders of the parent Non-controlling interest	(186) (111)	3,674 (48)	(3,860)	-105.06% 131.25%	2,096 (158)	6,274 (138)	(4,178) (20)	-66.59% 14.49%
	(297)	3,626	(3,923)	-108.19%	1,938	6,136	(4,198)	-68.42%
Earnings per share -Basic -Diluted	(0.46) N/A	9.02 N/A			5.14 N/A	15.40 N/A		

The condensed consolidated statements of comprehensive income statements should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2019 and the accompanying explanatory notes attached to the interim financial statements.

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION $\underline{AS\ AT\ 30\ JUNE\ 2020}$

ASSETS	Unaudited as at 30.06.2020 RM'000	Audited as at 30.06.2019 RM'000
NON-CURRENT ASSETS	2.240	1.020
Property, plant and equipment Right-of-use assets	2,240 5,589	1,830
Investment properties	22,893	22,622
Investment in quoted shares	1,828	2,337
Deferred tax assets	119	156
	32,669	26,945
CURRENT ASSETS		
Inventories	36,330	26,224
Receivables	21,634	37,347
Tax assets	402	21
Investment management funds	31,385	22,180
Deposits, cash and bank balances	2,471	679
	92,222	86,451
TOTAL ASSETS	124,891	113,396
EQUITY AND LIABILITIES		
EQUITY ATTRIBUTABLE TO EQUITY		
HOLDERS OF THE PARENT	40.740	40.742
Share capital Reserves	40,742 47,705	40,742 49,072
Kesei ves	47,703	49,072
	88,447	89,814
Non-controlling interest	711	869
TOTAL EQUITY	89,158	90,683
NON-CURRENT LIABILITIES		
Borrowings	2,084	7
Lease liabilities Deferred taxation	4,666 1,666	1,716
Deferred taxation		
	8,416	1,723
CURRENT LIABILITIES		
Payables	14,325	10,923
Tax liabilities	108	624
Lease liabilities	1,053	0.442
Borrowings	11,831	9,443
	27,317	20,990
TOTAL LIABILITIES	35,733	22,713
TOTAL EQUITY AND LIABILITIES	124,891	113,396

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended  $30^{th}$  June 2019 and the accompanying explanatory notes attached to the interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGE IN EQUITY FOR THE QUARTER ENDED 30 JUNE 2020 (UNAUDITED)

## Attributable to equity holders of the Company

<u>-</u>	Non-distributable		Distributable			
	Share Capital RM'000	Fair value Reserve RM'000	Retained Earnings RM'000	Total RM'000	Non- Controlling Interest RM'000	Total Equity RM'000
Balance at 1 July 2018	40,742	789	44,046	85,577	1,007	86,584
Effect of adoption of MFRS 9	-	(789)	789	-	-	-
Total comprehensive income for the year	-	-	6,274	6,274	(138)	6,136
Dividend paid	-	-	(2,037)	(2,037)	-	(2,037)
Balance at 30 June 2019/1 July 2019	40,742	-	49,072	89,814	869	90,683
Total comprehensive income for the period	-	-	2,096	2,096	(158)	1,938
Dividend paid	-	-	(3,463)	(3,463)	-	(3,463)
Balance at 30 June 2020	40,742	-	47,705	88,447	711	89,158

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2019 and the accompanying explanatory notes attached to the interim financial statements.

## CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER ENDED 30 JUNE 2020 (UNAUDITED)

	Unaudited 30/6/2020 RM'000	Audited 30/6/2019 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	2,396	8,023
Adjustments for: Non-cash items		
Allowance for impairment loss on trade receivables	_	800
Depreciation of investment properties	631	629
Depreciation of property, plant and equipment	573	563
Depreciation of right-of-use assets	1,134	-
Deposit written off	126	
Distribution from investment management funds	(1,401)	(1,115)
Dividend income	(82)	(105)
Fair value change in quoted shares	508	92
Fair value change in investment management funds	(47)	115
Gain on disposal of property, plant and equipment	(115)	(243)
Interest expenses	589	298
Interest income	(19)	(30)
Inventories written down to net realisable value	3,488	2,544
Operating profit before working capital changes	7,781	11,571
Changes in inventories	(13,594)	(3,237)
Changes in receivables	15,587	2,623
Changes in payables	3,402	(5,810)
Cash generated from operations	13,176	5,147
Dividend paid	(3,463)	(2,037)
Interest received	19	30
Interest paid	(589)	(298)
Tax paid	(1,373)	(1,711)
Tax refunded	5	54
Net cash from operating activities	7,775	1,185
CASH FLOWS FROM INVESTING ACTIVITIES		
Net movement in investment management funds	(9,159)	(506)
Dividend received	82	(506) 105
Proceeds from disposal of property, plant and equipment	115	245
Proceeds from distribution from investment management funds	1,401	165
Purchase of investment properties	(902)	(2,025)
Purchase of property, plant and equipment	(457)	(550)
Net cash used in investing activities	(8,920)	(2,566)
Net cash used in investing activities	(0,920)	(2,300)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of hire purchase payable and lease liabilities	(1,050)	(10)
Proceeds from drawn down of term loan	1,740	- 505
Movement in short term borrowings	2,391	505
Net cash from financing activities	3,081	495
Net changes in cash and cash equivalents	1,936	(886)
Cash and cash equivalent at beginning of period	350	1,236
Cash and cash equivalent at end of period	2,286	350
Represented by:		
Cash and bank balances	2,471	679
Bank overdrafts	(185)	(329)
	2,286	350

The condensed consolidated cash flow statement should be read in conjunction with the audited financial statement for the year ended  $30^{th}$  June 2019 and the accompanying explanatory notes attached to the interim financial statements.

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2020

#### 1. BASIS OF PREPARATION

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2019. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 30<sup>th</sup> June 2019.

The financial statements are presented in Ringgit Malaysia (RM) and all values are rounded to the nearest ringgit (RM) except when otherwise indicated.

#### 2. CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year except for the following Standards, Amendments to Standards and Interpretation which are mandatory for annual financial periods beginning on or after 1 January 2019 and which were adopted by the Group on 1<sup>st</sup> July 2019.

Annual Improvements to MFRS Standards 2015 - 2017 Cycle
MFRS 9 Prepayment Features With Negative Compensation (Amendments to MFRS 9)
MFRS 128 Long-term Interests in Associates and Joint Venture (Amendments to MFRS 128)
IC Interpretation 23 Uncertainty over Income Tax Treatments
MFRS 16 Leases

The adoption of the above Amendments and Annual improvements to Standards did not have any material financial impact to the Group except as stated below:

#### **MFRS 16 Leases**

MFRS 16 is effective for annual periods beginning on or after 1 January 2019. MFRS 16 replaces the guidance in MFRS 117 Leases, IC interpretation 4 Determining whether an Arrangement contains a Lease, IC Interpretation 115 Operating Leases - Incentives and IC Interpretation 127 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

MFRS 16 introduces a single, on-balance sheet model for lessee which is similar to the accounting for finance leases under MFRS 117. Lessor accounting remains similar to MFRS 117 which continues to be classified as finance or operating lease.

The Group adopted MFRS 16 using a modified retrospective method. The Group did not restate the comparative information, which continued to be reported under MFRS 117.

# (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2020 (cont'd)

### 2. CHANGES IN ACCOUNTING POLICIES (cont'd)

## MFRS 16 Leases (cont'd)

The effects of adopting MFRS 16 are as follows:

## (a) Leases previously accounted for as operating leases

The Group recognised right-of-use ("ROU") assets and lease liabilities for those leases previously classified as operating leases. The Group elected to use the exemptions applicable to the standard on lease contracts for which the lease term ends within 12 months as of the date of initial application, and lease contracts for which the underlying asset is of low value.

The Group had also elected to apply the practical expedient for the fixed non-lease components embedded in the lease contract, these components were not separated out from lease payments in measuring lease liabilities and capitalised as ROU assets.

The lease liabilities were stated at the present value of the remaining outstanding lease payments, discounted using the incremental borrowing rate at the date of initial application. The Group had opted to measure the ROU assets at an amount equal to lease liabilities. The Group applied practical expedient and excluded the initial direct costs from the measurement of the ROU assets at the date of initial application. Hence, there was no financial impact to its retained earnings as at the initial application date.

The ROU assets are depreciated using the straight-line method from the date of initial application to the earlier of the end of useful life of the ROU assets or the end of the lease term. The finance charges are charged to profit or loss. The total lease payments are separated into a principal portion, which is presented within financing activities and finance charges, which is presented within operating activities in the statement of cashflows.

#### (b) Financial impacts of adoption of MFRS 16

In summary, the financial impacts of adopting MFRS 16 to the opening balances as at 1<sup>st</sup> July 2019 are as follows:

Statement of financial position	As at 1.7.2019 RM'000	Adjustments due to adoption of MFRS 16 RM'000	After MFRS 16 adjustments RM'000
Assets			
Right-of-use assets		6,721	6,721
Liabilities			
Current liase liabilities	-	1,076	1,076
Non-current lease liabilities		5,645	5,645
	-	6,721	6,721

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2020 (cont'd)

### 3. SEASONAL OR CYCLICAL FACTORS

The Group is principally involved in the manufacture, wholesale and retail of garments and related accessories. The demand for the Group's products is generally dependent on the Malaysian economy, consumer confidence and is seasonal with demand peaking at the festive seasons at the end and beginning of the year.

### 4. UNUSUAL MATERIAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows during the financial period ended 30<sup>th</sup> June 2020, except that the Covid-19 pandemic and the subsequent implementation of the Movement Control Order ("MCO") as announced on 16<sup>th</sup> March 2020, has affected the business of the Group. All consignment counters at department stores were closed for business from 18<sup>th</sup> March 2020 to 3<sup>rd</sup> May 2020. Only a small number of baby centres which were classified as essential services were allowed to operate but revenue generated during this period was very small.

## 5. MATERIAL CHANGES IN ESTIMATES

There were no material changes in estimates that have a material effect to the current quarter results.

## 6. ISSUANCE OR REPAYMENT OF DEBT AND EQUITY SECURITIES

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the interim quarter under review.

### 7. DIVIDEND PAID

No dividends were paid during the quarter under review.

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# (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2020 (cont'd)

### 8. SEGMENTAL REPORTING

Quarter ended 30th June 2020

	Apparels RM'000	Investment holding RM'000	Eliminations RM'000	Consolidated RM'000
Revenue				
External revenue	85,578	1,451	-	87,029
Inter-segment revenue	2,719	36	(2,755)	-
Total segment revenue	88,297	1,487	(2,755)	87,029
Results				_
Segment profit from operations	1,787	(201)	-	1,586
Interest income	19	-	-	19
Distribution from management investment funds	1,401	-	-	1,401
Interest expenses	(610)	-	-	(610)
Profit before tax	2,597	(201)	-	2,396
Tax expenses	(305)	(153)	-	(458)
Profit for the financial period	2,292	(354)	-	1,938
Attributable to:				
Owners of the Company				2,096
Non-controlling interest				(158)
				1,938
Segment assets	102,952	25,147	(3,208)	124,891
Segment liabilities	31,221	7,720	(3,208)	35,733

The Group's business activities were predominantly carried out in Malaysia.

## 9. CARRYING AMOUNT OF REVALUED ASSETS

The valuation of land and buildings has been brought forward, without amendment from the financial statements for the financial year ended  $30^{th}$  June 2019.

## 10. MATERIAL SUBSEQUENT EVENTS

There were no material events subsequent to the end of the current quarter.

# (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2020 (cont'd)

## 11. CHANGES IN COMPOSITION OF GROUP

There was no change in composition of the Group during the quarter under review.

### 12. CONTINGENT LIABILITIES

There were no material contingent liabilities or contingent assets to be disclosed as at date of this report.

### 13. CAPITAL COMMITMENTS

Capital commitment as at 30<sup>th</sup> June 2020 is as follows:

Contracted RM'000
Investment properties 1,736

## 14. SIGNIFICANT RELATED PARTY TRANSACTIONS

The Group undertakes at agreed terms and prices, the following significant related party transactions for the financial period ended 30<sup>th</sup> June 2020:

	RM'000
Purchase of goods from - Perniagaan Sulam Kim Bin (M) Sdn. Bhd.	53
Rental paid to	
- TGL Packaging Sdn. Bhd.	602
- TGL Industries Sdn. Bhd.	600

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## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2020 (cont'd)

#### 1. REVIEW OF PERFORMANCE

Revenue for the current quarter under review was RM23.515 million as compared to RM49.642 million recorded in the same quarter in previous year, a decrease of 52.63% or RM26.127 million mainly due to adverse impact from Covid-19 outbreak. The enforcement of MCO has impacted on consumer demand and restricted businesses operations in full capacity since 18<sup>th</sup> March 2020. Although the Recovery Movement Control Order has been extended to 31 August 2020, there have been less restriction on business activities and almost all businesses are allowed to resume business.

The Group recorded a loss before tax of RM0.538 million for the current quarter, a decrease of 111.23% or RM5.328 million as compared to profit before tax of RM4.790 million in the previous year corresponding quarter. Gross profit margin for the quarter is lower due to massive clearance of stock. Operating expenses have declined substantially as no temporary and part timers were arranged during this period despite being Hari Raya Season. No promotional activities were carried out as the standard operating procedures restricted overcrowding, sales were mainly conducted at in store premises, thus selling expenses and promotional expenses declined substantially. The operating expenses in same quarter last year was affected by a provision of bad debts, additional staff costs and incentives and the Group's 85<sup>th</sup> anniversary celebration.

## 2. COMPARISON WITH PRECEDING QUARTER'S REPORT

	Current	Immediate		
	Year	Preceding		
	Quarter	Quarter		
	30 June 2020	31 March 2020	Changes	Changes
	RM'000	RM'000	RM'000	%
Revenue	23,515	17,744	5,771	33%
(Loss)/Profit from the operation	(459)	473	(932)	-197%
(loss)/Profit before taxation	(538)	246	(784)	-319%
(Loss)/Profit after tax	(297)	113	(410)	-363%
Profit attributable to:				
Equity holders of the parent	(186)	127	(313)	-246%
Non-controlling interest	(111)	(14)	(97)	693%
	(297)	113	(410)	-363%

Revenue for this quarter increased by approximately RM5.771 million (33%), while profit before taxation dropped by RM0.784 million (-319%). The increase in revenue was mainly due to all consignment counters have gradually resumed business from 4<sup>th</sup> May 2020. However due to the RMCO, sales activities were only 47% of same period last year and marginal increase by 33% of preceding quarter.

# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2020 (cont'd)

#### 3. COMMENTARY ON PROSPECTS

Retail business in general, is impacted by the outbreak of Covid-19 to varying degree, both in terms of sales as well as supply chain. Management has implemented measures to control costs, optimising working capital, preserving cash and streamline its operations to minimise the impact. The outlook for the next financial year is unpredictable as the full impact of the Covid-19 pandemic has not been ascertained. Although Malaysia is now in RMCO the restrictions in place will dampen the retail industry in addition to weak consumer demand as livelihoods are severely impacted.

### 4. VARIANCE FROM PROFIT FORECASTS

Not applicable as the Group did not publish any profit forecast.

#### 5. TAXATION

	Year to date ended 30 June		
	<b>2020</b> 201		
	RM'000	RM'000	
Tax liabilities at 1 July	603	419	
Current period's provision	471	1,841	
Net payment made during the year	(1,368)	(1,657)	
Tax liabilities at 30 June	(294)	603	
Disclosed as:		_	
Tax assets	(402)	(52)	
Tax liabilities	108	655	
	(294)	603	
Taxation expense for the period:-			
- Malaysian taxation	471	1,841	
- Deferred taxation	14	46	
	485	1,887	

The effective tax rate for the period ended 30<sup>th</sup> June 2020 was approximately 19.11% due to income from distribution from investment management funds is not taxable.

#### 6. CORPORATE PROPOSAL

At the date of this report, there are no corporate proposals which have been announced that remain uncompleted.

# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2020 (cont'd)

### 7. GROUP BORROWINGS AND DEBT SECURITIES

	As at	As at
	30 June	30 June
	2020	2019
Unsecured short term borrowings	RM'000	RM'000
Bank overdrafts	185	329
Bill payables and bankers' acceptance	11,490	9,099
	11,675	9,428
Secured hire purchase payable	156	15
	11,831	9,443
Long term liabilities		
Secured hire purchase payable	344	7
Term loan	1,740	-
	2,084	7

The above borrowings are all denominated in Ringgit Malaysia.

### 8. FINANCIAL INSTRUMENTS - DERIVATIVE

The Group has not entered into any derivative financial instruments during the quarter under review.

### 9. MATERIAL LITIGATION

There was no material litigation pending the date of this announcement.

#### 10. DIVIDEND PAYABLE

At the date of this report, there are no dividend declared that remained unpaid.

### 11. QUALIFICATION OF PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report of the most recent annual financial statements for the financial year ended 30<sup>th</sup> June 2019 was not qualified.

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# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2020 (cont'd)

### 12. EARNINGS PER SHARE

#### (a) Basic earnings per share

The basic earnings per share of the Group is calculated based on the net profit attributable to shareholders divided by weighted average number of ordinary shares in issue as follow:

	Individual qua 30 Ju		Year to date ended 30 June	
	2020	2019	2020	2019
Net (loss)/ profit attributable to shareholder (RM'000)	(186)	3,674	2,096	6,274
Weighted average number of ordinary share in issue ('000)	40,742	40,742	40,742	40,742
Basic earnings per share (sen)	(0.46)	9.02	5.14	15.40

## (b) Diluted earnings per share

There is no diluted earnings per share as the Company does not have any convertible financial instruments as at the current financial period ended 30<sup>th</sup> June 2020.

## 13. NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

	Individual quarter ended 30 June 2020 RM'000	Year to date ended 30 June 2020 RM'000
Profit from operations for the period is arrived		
after charging:		
Depreciation of investment properties	158	631
Depreciation of property, plant and equipment	95	573
Depreciation of right-of-use assets	281	1,134
Fair value change in investment in quoted shares	79	508
And after crediting:		
Distribution from investment management funds	156	1,401
Dividend income	4	82
Fair value change on investment management fund	s (528)	47
Interest income	4	19

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of the Bursa Malaysia Securities Berhad are not applicable.

## B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2020 (cont'd)

## 14. AUTHORISED FOR ISSUE

The interim financial statements were authorised for issue by the Board of Directors in accordance with the resolution of the directors on  $27^{th}$  August 2020.

For and on behalf of the Board, Teo Guan Lee Corporation Berhad

Chew Siew Cheng (MAICSA 7019191) Lim Choo Tan (LS 0008888) Company Secretaries

Date: 27<sup>th</sup> August 2020